



# **Marks Policy**

# **Comprehending & Action**

# **Class X 2020-21**

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3<sup>rd</sup> May 2021

# Context



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**14<sup>th</sup> April 2021**

Class X Final Exam got cancelled due to increase surge of COVID cases

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**28<sup>th</sup> April 2021**

All internal marks got uploaded on CBSE portal

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**1st May**

The Marks Policy has been released for the school to compile the result based on internal assessments and last three years result.

# Objective

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To release an unbiased and authentic academic performance reports based on records and evidences.





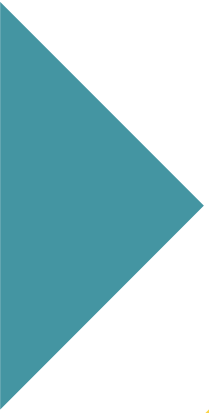
# Procedure

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# Growth by sector graph

# Growth by sector table

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# Our team



**Anna**

CEO



**Larissa**

CFO



**Roman**

COO



**Federico**

CTO



# Timeline

## Q1. Jul – Sep

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## Q3. Jan – Mar

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## Q2. Oct – Dec

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## Q4. Apr – Jun

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# Goals for Q1

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## Business priorities

- Increase customer satisfaction by 2%
- Maintain growth
- Diversify investment in sector 2
- Initiative partnership with 3<sup>rd</sup> party organizations

## Employee opportunities

- End of fiscal celebration on July 15<sup>th</sup>
- Employee day of learning on August 14<sup>th</sup>
- Employee Yoga on September 3<sup>rd</sup>
- Seminar series begins September 10<sup>th</sup>

# Goals for Q2

## Business priorities

- Increase customer satisfaction by 2%
- Maintain growth

## Added priorities

- Decrease the number of rotations by at least 2
- Ensure the cost of development stays below budget

## Employee opportunities

- Interns begin
- Indoor rec leagues
- Chess tournaments
- Big Game watching party
- Food drive

# Summary

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## **Our business is good**

Profits are up in the last quarter by 3%

## **We're getting our work done**

We finished the consolidation project

## **We're delivering for our customers**

Last year we supported thousands of customers and sold 60,000 units

## **Our customers keep coming back**

We increased customer retention by 4%

## **We're leaders**

We are top leaders in the industry across the board



# Thank you

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Thanks to your commitment and strong work ethic, we know next year will be even better than the last.

We look forward to working together.

Contoso

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